

Newton Conservators - Treasurer's Report on 2018 Finances

In 2018, the unrestricted net assets of Newton Conservators declined by \$16 thousand, driven by year end stock market volatility; otherwise there was a \$9 thousand increase.

Revenues in 2018 were \$27 thousand, comprised of membership dues and gifts (which continue to show a steady increase), map sales, and almanac sales. Operating expenses before special projects were \$24 thousand, which included normal grants, insurance, newsletter and our other usual expenses. Grants were made to the Environmental Science Program for scholarships and a summer intern, and to Newton South High School for a hallway Green Space.

During 2018 the spending policy transferred to operations \$6 thousand of 4-percent-spending-policy income from the board-designated endowment. Projects funded from that source were more tree work at Dexter Road (\$7thousand) and additional monitoring work at Bracebridge Rd. The net \$1 thousand spent, that was above the 2018 spending policy income, was drawn from the prior year balance in the "Spending Policy Board Designated Endowment" balance sheet account. That account ended the year with a \$4 thousand balance, which can be used for future projects.

Investment gains were high at \$12 thousand due to rebalancing our portfolio and selling early in the year some of our Fidelity Four In One index fund investment. However the gain was more than offset by a (\$25 thousand) unrealized loss on that investment due to the large stock market decline at year end 2018. (That decline has since been reversed.) The decline reduced our unrestricted net assets by \$16 thousand, and brought the ending balance to \$207 thousand. Of the \$207 thousand unrestricted net assets, \$148 thousand is in the Board-Designated Endowment, \$4 thousand is in the accumulated spending policy account, and \$55 thousand is currently undesignated.

Restricted assets increased from \$62 to \$71thousand, due to \$5 thousand of donations to the new Friends of Cold Spring Park (being fiscally sponsored by Newton Conservators) and to a \$5 thousand grant received to help with land management of Dexter Woods. \$3 thousand was transferred to DCR for its Auburndale Cove cleanup, and \$2 thousand of new Save the Cove fundraising was received.

Total assets, unrestricted and restricted, ended the year at \$332 thousand, a decrease of \$5 thousand from 2017.

Newton Conservators Inc.
Unrestricted Income Statement
Calendar Year 2018

	CY 2018 Actual	Prior Year Actuals		
		2017 Actual	2016 Actual	2015 Actual
REVENUES				
Dues - Members	19,444	20,644	17,899	16,305
Gifts - Members	5,911	3,175	3,818	3,470
Credit card fees	(322)	(263)	(292)	(151)
Misc. (escrow interest, Amazonsmile, etc.)	362	303	191	274
Almanac sales	520	183	85	120
Trail Guide Sales	947	806	833	1,594
Total revenues	26,861	24,847	22,534	21,611
EXPENSES				
Annual Meeting - net cost	(94)	(289)	(136)	(574)
Board Administrative Expenses	887	838	802	576
Board Development	194	265	-	-
Dues	745	745	450	400
Fees	54	54	79	50
Grants	3,750	3,000	2,750	4,800
Insurance	3,685	3,785	3,575	3,517
Almanac, Guide, Brochures	-	-	3,608	-
Membership Development	2,625	1,770	2,008	2,402
Newsletter	7,993	10,810	9,852	8,337
Ordway Maintenance	1,980	1,795	1,575	1,030
Programs - General	805	3,093	661	737
Programs - Invasives sessions, natives planting	105	182	953	-
Website	849	321	298	298
Total expenses	23,578	26,370	26,475	21,574
Net income from operations before special projects	3,284	(1,522)	(3,941)	37
SPECIAL PROJECTS				
Income from Board-Designated Endowment	6,160	5,965	5,839	5,929
General	-	1,000	-	-
CR Monitoring	-	57	2,743	-
Bracebridge CR Work	250	4,475	2,103	-
Land Acquisition Program (research)	-	-	-	-
Property Maintenance beyond donor funding (Dexter)	7,030	1,506	-	-
Net Income from Board-Designated funded special projects	(1,120)	(1,073)	993	5,929
Net income from operations	2,164	(2,596)	(2,948)	5,966
INVESTMENT INCOME AND GAINS				
Interest - Money Market/Checking	419	122	32	8
Dividends, Gains - 4-in 1 Fund	11,615	5,419	4,557	4,257
Interest - Treasury Bills	177	157	98	77
Unrealized Gain (Loss) - 4-in-1 Fund	(25,158)	30,415	9,710	(4,219)
Sub-total investment income before transfers	(12,947)	36,112	14,396	123
Interest - Transfer to Ordway Endow.	984	(2,840)	(1,162)	17
Less: board designated endowment spending policy transfer to operations	(6,160)	(5,965)	(5,839)	(5,929)
Total investment income after transfers	(18,123)	27,307	7,395	(5,789)
Total changes in unrestricted net assets	(15,960)	24,712	4,447	177
Beginning Unrestricted Net Assets	222,647	197,935	193,488	193,311
Plus: change in unrestricted net assets	(15,960)	24,712	4,447	177
Ending Unrestricted & BD Net Assets	206,688	222,647	197,935	193,488

Balance Sheet - Newton Conservators - As of 12/31/18

ASSETS	2018			12/31/2018	12/31/2017
	Unrestricted	Temporarily Restricted	Permanently Restricted	Balance	Balance
Village/Citizens Bank Checking	7,999	18,801		26,799	21,789
Accounts Receivable; Prepaid Ins. Exp	5,468			5,468	2,513
Post Office; Golf/Reservoir Escrows (PY net of C/R exp for Golf \$400; for Reservoir \$4500)	202	52,710		52,912	52,942
TOTAL Cash and AR Assets	13,668	71,511	-	85,179	77,244
Fidelity 4 in 1 Index Fund (Mkt Val)	171,654		21,560	193,214	221,757
Fidelity Money Market	8,484	19,941		28,425	13,020
Treasury Notes	4,402	10,347		14,749	14,893
TOTAL Investments	184,540	30,288	21,560	236,388	249,670
Dexter (60 Prospect Pk Lot B); Awtrey Lot A Ordway Park	10,900			10,900	10,900
TOTAL Property	10,900	-	2	10,902	10,902
TOTAL ASSETS	209,108	101,799	21,562	332,468	337,816
LIABILITIES & NET ASSETS					
A/P, Golf Escrow	2,420	52,710		55,130	52,757
Board Designated Endowment	148,221			148,221	148,221
Spending Policy BD Endow.	4,022			4,022	5,391
TOTAL LIABILITIES & BRD DES.	154,662	52,710	-	207,373	206,370
NET ASSETS					
Unrestricted Net Assets	54,445			54,445	69,035
Weeks Field		4,750		4,750	4,750
Dexter (60 Prospect Pk) Maint. Fund; Land		5,000	1	5,001	1
Awtrey Lot A Maint. Fund; Land		9,744	1	9,745	9,745
Land Stewardship		350		350	-
Friends of Cold Spring Park		4,852.90		4,853	-
Friends of Houghton Gardens		5,540		5,540	5,540
Friends of Webster Woods		4,488		4,488	4,488
Nahanton Woodcock Meadow		1,097		1,097	1,097
Ordway Park Endow/UF Greenway		1,146	21,560	22,706	22,706
Ordway Park Improvement Fund		2,170		2,170	2,170
Ordway Park Endow. Interest		8,201		8,201	9,185
Save The Cove (formerly Regan fund)		1,750		1,750	2,730
TOTAL NET ASSETS	54,445	49,089	21,562	125,096	131,447
TOTAL LIABILITIES & NET ASSETS	209,108	101,799	21,562	332,468	337,816

Changes in Restricted Net Assets

Balance at beginning of year	12/31/2018			CY2017
	Temporary	Permanent	Total	Total
Weeks Field	4,750		4,750	4,750
Dexter (60 Prospect Pk) Maint. Fund; Land	-	1	1	315
Awtrey Lot A Maint. Fund; Land	9,744	1	9,745	9,745
Friends of Houghton Gardens	5,540		5,540	5,340
Friends of Webster Woods	4,488		4,488	4,448
Nahanton Woodcock Meadow	1,097		1,097	1,047
Ordway Park Endow/UF Greenway/Kennard	1,146	21,560	22,706	22,706
Ordway Park Improvement Fund	2,170		2,170	2,170
Ordway Park Endow. Interest	9,185		9,185	8,595
Regan Auburndale Cove Rehab Fund	2,730		2,730	2,730
Total	40,850	21,562	62,412	61,846
Changes during 2018				
Land Stewardship donations	350		350	-
Friends of CSP donations	4,853		4,853	-
Friends of Webster Woods donations	-		-	40
Friends of Houghton Garden donations	-		-	200
Nahanton Woodcock Meadow donations	-		-	50
Dexter (60 Prospect Pk) donation; PY- tree work pd from donor funds	5,000		5,000	(314)
Save the Cove tr to DCR (\$2730) offset by new donations (\$1750)	(980)		(980)	-
Ordway tree work paid by Ordway Interest	-		-	(2,250)
Ordway Endow. Interest earned	(984)		(984)	2,840
Total	8,239	-	8,239	566
Balance as of 12/31/18				
Weeks Field	4,750		4,750	4,750
Dexter (60 Prospect Pk) Maint. Fund; Land	5,000	1	5,001	1
Awtrey Lot A Maint. Fund; Land	9,744	1	9,745	9,745
Land Stewardship	350		350	-
Friends of Cold Spring Park	4,853		4,853	-
Friends of Houghton Gardens	5,540		5,540	5,540
Friends of Webster Woods	4,488		4,488	4,488
Nahanton Woodcock Meadow	1,097		1,097	1,097
Ordway Park Endowment Fund/UF Greenway	1,146	21,560	22,706	22,706
Ordway Park Improvement Fund	2,170		2,170	2,170
Ordway Park Endow. Interest	8,201		8,201	9,185
Save The Cove (formerly Regan fund)	1,750		1,750	2,730
Total	49,089	21,562	70,651	62,412

LALOR BURDICK
180 DUDLEY ROAD
NEWTON CENTRE, MASSACHUSETTS 02459

To the Board of Directors of Newton Conservators, Inc.:

The Newton Conservators' Audit Committee, consisting of Larry Burdick, Dan Green, Pete Gilmore, and Beth Wilkinson, met with Katherine Howard, Treasurer, on April 11, 2019. The Committee verified the Balance Sheet accounts by reconciling beginning and ending balances and by checking transactions during the year. The Committee paid particular attention to the Cash and Investments accounts and verified that entries were properly supported. We believe the statements published by the Treasurer present fairly the condition of the organization. We also noted the Treasurer's excellent backup and recovery documentation and wish to thank her for the time and effort she has expended on behalf of the Newton Conservators.

The Committee discussed various filings with the City of Newton, the Commonwealth of Massachusetts and the Internal Revenue Service and believes that Newton Conservators is in compliance.

Respectfully submitted,

Lalor Burdick, Chairman
Dan Green
Maurice Gilmore
Elizabeth Wilkinson